



THE ASSEMBLY PROFESSIONALS

WIN NA

Würth Industry Network of North America





EXPERIENCE THE WÜRTH DIFFERENCE...

The Würth Group

Würth is the worldwide leader for production fasteners, assembly components and related "C" type products.

- \$6 billion in annual sales
- 41,000 employees
- 285 companies
- Buying centers located throughout the world
- Continuous reinvestment in technology, plant improvements and re-training

WIN NA

We are the premier, most financially stable, distribution network in North America. The allied companies of WIN NA consist of the following divisions:

Würth Action Bolt & Tool
Würth Adams
Würth Eastern Fastener
Würth McAllen Bolt
Würth RevCar Fasteners
Würth Snider Bolt & Screw
Würth Service Supply

WIN NA specializes in the supply of fasteners and related "C" type products to OEMs and MROs through single-source inventory management programs. These programs are designed to reduce costs in the procurement and supply process.

- \$153 million in annual sales
- 725 employees
- 880,000 square feet of warehouse space
- \$29 million in inventory
- 75,000 SKUs

Global Distributor with Superior Purchasing Power

Fasteners and related assembly products available:

- Standards and specials
- Inch and metric
- All finishes
- Ferrous and non-ferrous
- Kitting and sub-assembly

Materials: steel, alloy steel, stainless, aluminum, brass, nylon, plastic, wood, titanium, vinyl and rubber
Expansive line of in-stock MRO products



National & International Inventory Management Programs

WIN NA specializes in servicing single and multi-site manufacturers with fasteners, assembly components and c-products, through inventory management programs designed to meet your unique manufacturing and operating requirements. Würth's global purchasing power and computer networked distribution system provides the greatest product and service coverage available anywhere. These programs are tailored to meet the various requirements of each manufacturing site and the demands of each plant.



Würth worldwide locations

Quality Assurance

On-site inspection labs can eliminate the final receiving and inspection process
Physical testing capabilities
ISO 9002 certified
Fastener Quality Act (FQA) compliant
Vendor certification program
Program ensures consistent quality from our suppliers

Product Lines

Fasteners
Electronic components
Chemicals
Tools
MRO



EXCELLENT SERVICE!

Information Systems

Detailed, customized usage reports
Bar-code management
Fully integrated EDI (Electronic Data Interchange) and EFT (Electronic Funds Transfer)
Electronic advance ship notice
www.wurthindustry.com

Dedicated Sales Team

Customer Service Representatives can easily check stock, quote on parts, process and ship your order
Computer system manages customer requests quickly, connecting our distribution operations and inventory
Order or make requests via:
Phone, fax, EDI, internet, voicemail and email

Dedicated Inventory Managers (Van Service)

Parts managed and audited
Parts delivered to point-of-use
Flexibility in audit and delivery schedule



Implementation Team

Easy, smooth start up of Würth program
Dedicated team from initial assessment through final implementation
Customized organizational process
Determine bar-code label requirements

Engineering Services

Degreed mechanical engineers on staff
Use Computer Aided Design (CAD)
Application assistance with product analysis and product teardown
Standards and specials resource
Part consolidation and standardization
New product development
On-site seminars and workshops
Staff undergoes continuous technical and product training

Using the Right Fastener Can:

- Reduce Your Assembly Costs
- Consolidate Your Inventory
- Increase Your Production Speed
- Improve Your Product Design

Featuring...

Würth Inventory Management Program

A proven inventory management system with an organized approach to managing your fasteners, "C" type items and maintenance related products, giving you great service at the lowest eventual cost.

Regular Audit of Customer Bins

Customized bins and audit options

Orders Placed

Personalized ordering options

Parts Pulled from Stock

Customized packaging and labeling

Regularly Scheduled Deliveries

Delivery schedule tailored to your needs

Fastener Bins Replenished

Bins filled according to your needs

Program Reviews

Program is continually modified to meet your requirements





WIN NA HEADQUARTERS

Managing Director of WIN NA (763) 493-0815

WIN NA NATIONAL ACCOUNT SALES

Managing Director of National Accounts (216) 662-9116

WIN NA LOCATIONS

(Regional Headquarters Are Highlighted)

Arkansas

Würth Service Supply Little Rock, AR (800) 637-6432

Connecticut

Würth Eastern Fastener Berlin, CT (800) 827-6887

Florida

Würth Action Bolt & Tool Fort Myers, FL (941) 939-2028
Würth Action Bolt & Tool Riviera Beach, FL (561) 845-8800
Würth Action Bolt & Tool Orlando, FL (407) 245-7066
Würth Action Bolt & Tool Sarasota, FL (941) 355-8581
Würth Action Bolt & Tool Tampa, FL (813) 635-0668

Georgia

Würth Service Supply Atlanta, GA (800) 762-2126

Illinois

Würth Service Supply Decatur, IL (800) 637-8548
Würth Service Supply Rock Island, IL (800) 637-8690
Würth Service Supply Rockford, IL (800) 637-8691
Würth Service Supply South Holland, IL (800) 637-8682

Indiana

Würth Snider Bolt & Screw Evansville, IN (812) 426-2235
Würth Service Supply Fort Wayne, IN (800) 637-8557
Würth Service Supply Indianapolis, IN (800) 428-4686
Würth Service Supply South Bend, IN (800) 637-8694

Iowa

Würth Adams Clear Lake, IA (641) 357-2140
Würth Service Supply Des Moines, IA (800) 562-4538

Kansas

Würth Service Supply Wichita, KS (800) 643-8995

Kentucky

Würth Snider Bolt & Screw Danville, KY (859) 239-9500
Würth Snider Bolt & Screw Lexington, KY (859) 259-1495
Würth Snider Bolt & Screw Louisville, KY (502) 968-2250

Maryland

Würth RevCar Frederick, MD (800) 936-3612

Massachusetts

Würth Eastern Fastener Shrewsbury, MA (508) 842-4442

Michigan

Würth Service Supply Grand Rapids, MI (800) 637-8678
Würth Service Supply Saginaw, MI (800) 637-8692

Minnesota

Würth Adams Jackson, MN (507) 847-2628
Würth Adams Maple Grove, MN (763) 424-3374
Würth Adams New Ulm, MN (507) 354-3351

Missouri

Würth Service Supply Kansas City, MO (800) 541-2829
Würth Service Supply Springfield, MO (800) 762-3077



Nebraska

Würth Service Supply Omaha, NE (800) 637-8689

New York

Würth Service Supply Buffalo, NY (800) 462-1552

North Carolina

Würth RevCar Raleigh, NC (800) 637-6439

North Dakota

Würth Service Supply Forman, ND (800) 867-3902

Ohio

Würth Service Supply Cincinnati, OH (800) 637-8542
Würth Service Supply Columbus, OH (800) 637-8545
Würth Service Supply Youngstown, OH (800) 752-9712

Oklahoma

Würth Service Supply Tulsa, OK (800) 553-4129

Pennsylvania

West - Würth Service Supply Pittsburgh, PA (877) 311-6566
East - Würth RevCar Frederick, MD (800) 936-3612

South Carolina

West - Würth Service Supply Greenville, SC (800) 637-6429
East - Würth RevCar Raleigh, NC (800) 936-3612

South Dakota

Würth Adams Sioux Falls, SD (605) 543-5035

Tennessee

Würth Service Supply Chattanooga, TN (800) 637-6428
Würth Service Supply Knoxville, TN (800) 637-8698

Texas

Würth Adams El Paso, TX (505) 589-0043
Würth McAllen Bolt & Screw Laredo, TX (956) 687-8596
Würth McAllen Bolt & Screw McAllen, TX (956) 687-8596

Virginia

Würth RevCar Richmond, VA (800) 552-4826
Würth RevCar Roanoke, VA (800) 542-5762

Wisconsin

Würth Adams Milwaukee, WI (262) 677-9621

Mexico

Würth McAllen Bolt de Mexico, Reynosa 52-899-929-51-54
Würth Maquila Services de Mexico, Reynosa 52-899-929-51-54